UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): February 21, 2013

TeleTech Holdings, Inc.

(Exact Name of Registrant as Specified in Its Charter)

Delaware001-1191984-1291044(State or Other Jurisdiction of
Incorporation)(Commission
File Number)(I.R.S. Employer
Identification No.)

9197 S. Peoria Street, Englewood, Colorado (Address of Principal Executive Offices)

80112 (Zip Code)

(303) 397-8100 (Registrant's Telephone Number, Including Area Code)

(Former Name or Former Address, if Changed since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (*see* General Instruction A.2. below):

- o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12(b))
- o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 2.02. Results of Operations and Financial Condition.

On February 26, 2013, TeleTech Holdings, Inc. issued a press release announcing financial results for the quarter and fiscal year ended December 31, 2012.

A copy of the February 26, 2013 press release is attached hereto as Exhibit 99.1 and is hereby incorporated by reference.

In accordance with General Instruction B.2 of Form 8-K, the information contained in this Item 2.02 and attached Exhibit 99.1 shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, or otherwise subject to the liability of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Securities Exchange Act of 1934, except as expressly set forth by specific reference in such a filing.

Item 8.01. Other Events.

On February 21, 2013, the Board of Directors of TeleTech Holdings, Inc. (the "Board") determined that its annual meeting of stockholders will take place at its corporate headquarters on May 23, 2013. The Board has set March 27, 2013 as the record date for the determination of stockholders entitled to vote at the annual meeting.

Item 9.01. Financial Statements and Exhibits.

(d) Exhibits.

Exhibit No.

Exhibit

Press Release dated February 26, 2013

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: February 27, 2013

TELETECH HOLDINGS, INC.

(Registrant)

By: /s/ Kenneth D. Tuchman
Name: Kenneth D. Tuchman
Title: Chief Executive Officer

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TELETECH HOLDINGS, INC.

EXHIBIT INDEX

Exhibit No.	Exhibit
99.1	Press Release dated February 26, 2013
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TELETECH ANNOUNCES FOURTH QUARTER AND FULL YEAR 2012 FINANCIAL RESULTS

Fourth Quarter Revenue of \$295 Million; Fourth Quarter Fully Diluted Earnings Per Share Grows 36 Percent to 38 Cents; Guides to Revenue and Profit Growth in 2013

ENGLEWOOD, Colo., February 26, 2013 — TeleTech Holdings, Inc. (NASDAQ: TTEC), a leading global provider of technology-enabled customer experience solutions, today announced financial results for the fourth quarter and full year ended December 31, 2012. The Company also filed its Annual Report on Form 10-K with the Securities and Exchange Commission for the year ended December 31, 2012.

"We celebrated our 30 year anniversary in 2012 and attribute our continued success to designing and delivering technology-enabled customer experiences that drive measurable outcomes for our clients," said Ken Tuchman, TeleTech chairman and chief executive officer. "As customers become more connected and broadcast their experiences across a variety of social networking channels, the quality of the customer experience is having a profound impact on brand loyalty and business performance. We believe customers are increasingly shaping their attitudes, behaviors and willingness to recommend on the totality of their experience," continued Tuchman.

"In 2012, we significantly expanded our suite of fully-integrated customer-centric offerings by adding greater data-driven consulting and technology expertise to enable our clients to maximize the lifetime value of their customers," said Tuchman. "Our diversified business segments grew to 21 percent of revenue from 17 percent in 2011. Our strong balance sheet has facilitated our continued investment in scalable, technology-rich offerings that keep us strategically relevant with the increasingly complex customer experience needs of our clients."

FULL YEAR 2012 FINANCIAL HIGHLIGHTS

- 2012 revenue was \$1.163 billion compared to \$1.179 billion in 2011. The lower revenue was attributable to a \$64.2 million reduction from the Company's previously announced decision to exit certain underperforming business and a negative foreign currency impact of \$14.8 million. Excluding the impact of the above reductions, 2012 revenue grew \$62.6 million or 5.3 percent.
- · Income from operations for 2012 included \$26.0 million of net restructuring, asset impairment and acquisition-related charges compared to \$5.0 million in 2011.
- · 2012 income from operations was \$78.5 million or 6.8 percent of revenue compared to \$93.5 million or 7.9 percent of revenue in 2011. Excluding the restructuring and impairment charges discussed above, 2012 non-GAAP income from operations was \$104.5 million or 9.0 percent of revenue compared to \$98.5 million or 8.3 percent of revenue in 2011.

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- 2012 fully diluted earnings per share attributable to TeleTech stockholders was \$1.26 compared to \$1.28 in 2011. Excluding restructuring and other items, 2012 non-GAAP fully diluted earnings per share attributable to TeleTech stockholders increased 8.7 percent to \$1.37 from \$1.26 in 2011.
- During 2012 TeleTech signed an estimated \$305 million in annualized revenue from both new and expanding client relationships. Approximately 75 percent represented recurring revenue.

FOURTH QUARTER 2012 FINANCIAL HIGHLIGHTS

- · Fourth quarter 2012 revenue was \$295.3 million compared to \$300.5 million in the fourth quarter 2011. The lower revenue was attributable to a \$21.7 million reduction from the Company's previously announced decision to exit certain underperforming business partially offset by a foreign currency benefit of \$2.9 million. Excluding these items, fourth quarter 2012 revenue grew \$13.6 million or 4.5 percent.
- · Income from operations for the fourth quarter 2012 included \$2.2 million of net restructuring charges.

- Fourth quarter 2012 income from operations was \$26.0 million or 8.8 percent of revenue compared to \$20.8 million or 6.9 percent of revenue in the fourth quarter 2011. Excluding the net restructuring charges discussed above, fourth quarter 2012 non-GAAP income from operations grew \$6.0 million or 27.0 percent to \$28.2 million or 9.5 percent of revenue.
- Fourth quarter 2012 fully diluted earnings per share attributable to TeleTech stockholders grew 35.7 percent to 38 cents compared to 28 cents in the fourth quarter 2011. Excluding restructuring and other items, fourth quarter 2012 non-GAAP fully diluted earnings per share attributable to TeleTech stockholders increased 31.0 percent to 38 cents from 29 cents in the year-ago quarter.
- During the fourth quarter 2012 TeleTech signed an estimated \$75 million in annualized revenue from both new and expanding client relationships. Approximately 75 percent represented recurring revenue.

STRONG BALANCE SHEET CONTINUES TO FUND OPERATIONS, SHARE REPURCHASES AND STRATEGIC ACQUISITIONS

- · As of December 31, 2012, TeleTech had cash and cash equivalents of \$164.5 million, \$119.5 million of debt, resulting in net cash of \$45.0 million.
- TeleTech had approximately \$388 million of additional borrowing capacity available under its revolving credit facility as of December 31, 2012. This provides TeleTech with the continued

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financial flexibility to fund organic growth, share repurchases and accretive acquisitions.

- · Cash flow from operations in the fourth quarter 2012 was \$43.5 million compared to \$74.3 million in the fourth quarter 2011. The decrease was primarily due to the timing of certain working capital items.
- $\cdot \quad \text{Capital expenditures in the fourth quarter 2012 were $7.4 \text{ million compared to $17.1 million in the fourth quarter 2011.}$
- TeleTech repurchased 1.5 million shares of common stock during the fourth quarter 2012 for a total cost of \$26.0 million. As of December 31, 2012, there was \$25.4 million authorized for future share repurchases.

SEGMENT REPORTING

To provide clarity as to the financial profile and performance of TeleTech's primary businesses, TeleTech reports financial results for the following four business segments: Customer Management Services (CMS), Customer Growth Services (CGS), Customer Technology Services (CTS) and Customer Strategy Services (CSS).

Beginning in the fourth quarter 2012, TeleTech allocated its previously reported corporate expenses to the above four business segments and has reflected this change in the historic periods for comparison purposes. Financial highlights for the segments are provided below.

Customer Management Services (CMS) — **Customer Experience Delivery Solutions**

- CMS fourth quarter 2012 revenue was \$235.5 million, representing approximately 80 percent of total fourth quarter 2012 revenue, compared to \$240.7 million in the fourth quarter 2011. The lower revenue was attributable to a \$21.7 million reduction from the Company's previously announced decision to exit certain underperforming business partially offset by a foreign currency benefit of \$3.1 million. Excluding these items, revenue increased by 5.6 percent.
- · CMS fourth quarter 2012 and 2011 income from operations included \$2.2 million and \$1.3 million of net restructuring and impairment charges, respectively.
- CMS fourth quarter 2012 income from operations was \$21.8 million or 9.3 percent of revenue, compared to 6.0 percent of revenue in the fourth quarter 2011. Excluding the above charges, CMS fourth quarter 2012 non-GAAP income from operations was \$24.0 million or 10.2 percent of revenue compared to \$15.7 million or 6.5 percent in the year-ago quarter. The higher fourth quarter 2012 operating margin was primarily related to exiting underperforming business including an increase in capacity utilization for its multi-client centers to 79 percent from 72 percent in the year-ago quarter.

Customer Growth Services (CGS) — Technology-Enabled Revenue Generation Solutions

• CGS fourth quarter 2012 revenue grew 4.9 percent to \$25.4 million, representing approximately 9 percent of total fourth quarter 2012 revenue, compared to \$24.2 million in the fourth quarter 2011.

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• CGS fourth quarter 2012 income from operations was \$0.8 million or 3.3 percent of revenue, compared to \$2.0 million or 8.1 percent of revenue in the fourth quarter 2011. The lower operating margin was primarily attributable to increased investments during 2012 in CGS's rebranding initiatives and its digital platform.

Customer Technology Services (CTS) — Hosted and Managed Technology Solutions

- · CTS fourth quarter 2012 revenue was \$24.0 million compared to \$27.8 million in the year-ago period, representing approximately 8 percent of total fourth quarter 2012 revenue.
- CTS fourth quarter 2012 income from operations was \$4.6 million or 19.3 percent of revenue, compared to \$4.4 million or 16.0 percent of revenue in the fourth quarter 2011.
- The revenue decline was attributable to higher product sales in the year-ago quarter while the operating margin increase was due to higher recurring revenue from managed services.

Customer Strategy Services (CSS) — Customer Experience Strategy and Data Analytics Solutions

- · CSS fourth quarter 2012 revenue grew 32.0 percent to \$10.4 million compared to \$7.9 million in the fourth quarter 2011.
- CSS fourth quarter 2012 income from operations was a loss of (\$1.3) million compared to breakeven results in the fourth quarter 2011. The lower operating margin was primarily related to increased investments in select geographic expansion.

BUSINESS OUTLOOK

- · TeleTech expects 2013 revenue will grow between 4.5 percent and 6.5 percent to \$1.215 billion to \$1.240 billion.
- TeleTech expects 2013 operating margin will increase from 2012 and range between 9.25 percent and 9.5 percent, before any asset impairment, restructuring or acquisition-related charges.
- · TeleTech expects 2013 capital expenditures will range between \$50 and \$60 million.

SEC FILINGS

The Company's filings with the Securities and Exchange Commission are available in the "Investors" section of TeleTech's website, which can be found at www.teletech.com.

CONFERENCE CALL

A conference call and webcast with management will be held on Wednesday, February 27, 2013 at 8:30 a.m. Eastern Time. You are invited to join a live webcast of the conference call by visiting the "Investors" section of the TeleTech website at www.teletech.com. If you are unable to participate during the live webcast, a replay will be available on the TeleTech website through Wednesday, March 13, 2013.

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NON-GAAP FINANCIAL MEASURES

To supplement the Company's consolidated financial statements presented in accordance with generally accepted accounting principles (GAAP) in the United States, the Company uses the following Non-GAAP financial measures: Free Cash Flow, Non-GAAP Income from Operations, Non-GAAP EBITDA and Non-GAAP EPS. TeleTech believes that providing these Non-GAAP financial measures provides investors with greater transparency to the information used by TeleTech's management in its financial and operational decision making and allows investors to see TeleTech's results "through the eyes" of management. TeleTech also believes that providing this information better enables TeleTech's investors to understand its operating performance and information used by management to evaluate and measure such performance. These financial measures are not intended to be used in isolation or as a substitute for the financial information prepared and presented in accordance with GAAP. A reconciliation of these Non-GAAP financial measures is available in the financial tables attached to this press release. We also encourage all investors to read our Annual Report on Form 10-K for the year ended December 31, 2012.

ABOUT TELETECH

For 30 years, TeleTech and its subsidiaries have helped the world's most successful companies design, enable, manage and grow customer value through the delivery of superior customer experiences across the customer lifecycle. As the go-to partner for the Global 1000, the TeleTech group of companies delivers technology-enabled solutions that maximize revenue, transform customer experiences and optimize business processes. From strategic consulting to operational execution, our more than 43,000 employees drive success for clients in the communications and media, financial services, government, healthcare, technology, transportation and retail industries. Through the TeleTech Community Foundation, the Company leverages its innovative leadership to ensure that students in underserved communities around the globe have access to the tools and support they need to maximize their educational outcomes. For additional information, please visit www.teletech.com.

FORWARD-LOOKING STATEMENTS

Statements in this press release that relate to future results and events (including statements about future financial and operating performance) are forward-looking statements based on TeleTech's current expectations. Actual results and events in future periods could differ materially from those projected in these forward-looking statements because of a number of risks and uncertainties including: achieving estimated revenue from new, renewed and expanded client business as volumes may not materialize as forecasted, especially due to the global economic slowdown; the ability to close and ramp new business opportunities that are currently being pursued or that are in the final stages with existing and/or potential clients; our ability to execute our growth plans, including the successful integration of acquired companies and the sales of new products; the possibility of lower revenue or price pressure from our clients experiencing a business downturn or merger in their business; greater than anticipated competition in the customer management industry, causing adverse pricing and more stringent contractual terms; risks associated with losing or not renewing client relationships, particularly large client agreements, or early termination of a client agreement; the risk of losing clients due to consolidation in the industries we serve; consumers' concerns or adverse publicity regarding our clients' products; our ability to find cost-effective locations, obtain favorable lease terms and build or retrofit facilities in a timely and economic manner;

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risks associated with business interruption due to weather, fires, pandemic, or terrorist-related events; risks associated with attracting and retaining costeffective labor at our delivery centers; the possibility of asset impairments and restructuring charges; risks associated with changes in foreign currency
exchange rates; economic or political changes affecting the countries in which we operate; changes in accounting policies and practices promulgated by
standard setting bodies; new legislation or government regulation that adversely impacts our tax obligations, health care costs or the customer management
industry; service interruptions, security threats or other disruptions at our facilities relating to our computer and telecommunications equipment and software
systems; our ability to develop and protect our intellectual property and contractual rights and avoid infringement; disruptions in the supply chain of the
Customer Technology Services segment; risks associated with unauthorized disclosure of sensitive or confidential client and customer data; compliance with
credit facility covenant restrictions; and our ability to obtain financing and manage counterparty credit risks from financial institutions. A detailed discussion
of these and other risk factors that could affect our results is included in TeleTech's SEC filings, including our Annual Report on Form 10-K for the year
ended December 31, 2012. The Company's filings with the Securities and Exchange Commission are available in the "Investors" section of TeleTech's
website, which is located at www.teletech.com. All information in this release is as of February 26, 2013. The Company undertakes no duty to update any
forward-looking statement to conform the statement to actual results or changes in the Company's expectations.

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TELETECH HOLDINGS, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS (In thousands, except per share data) (unaudited)

	Three mor		Twelve months end December 31,				
	 2012		2011		2012		2011
Revenue	\$ 295,261	\$	300,538	\$	1,162,981	\$	1,179,388
Operating Expenses:							
Cost of services Selling, general and administrative	212,021 44,945		218,088 50,273		834,803 182,634		848,362 188,802
Depreciation and amortization	10,126		10,061		41,166		44,889
Restructuring charges, net	2,181		1,353		22,875		3,651

Impairment losses		_		_		2,958		230
Total operating expenses		269,273		279,775		1,084,436		1,085,934
Income From Operations		25,988		20,763		78,545		93,454
Other income (expense)		(1,881)		279		(4,683)		(1,900)
Income Before Income Taxes		24,107		21,042		73,862		91,554
Benefit (provision) for income taxes		(2,969)		(3,797)		61		(13,279)
Net Income		21,138		17,245		73,923		78,275
Net income attributable to noncontrolling interest		(756)		(1,132)		(3,908)		(4,101)
Net Income Attributable to TeleTech Stockholders	<u>\$</u>	20,382	\$	16,113	\$	70,015	\$	74,174
Net Income Per Share Attributable to TeleTech Stockholders								
Basic	\$	0.38	\$	0.29	\$	1.28	\$	1.31
Diluted	\$	0.38	\$	0.28	\$	1.26	\$	1.28
Income From Operations Margin		8.8%	, o	6.9%		6.8%		7.9%
Net Income Attributable to TeleTech Stockholders Margin		6.9%		5.4%		6.0%		6.3%
Effective Tax Rate		12.3%	ó	18.0%		(0.1)%	ó	14.5%
Weighted Average Shares Outstanding								
Basic		53,262		56,309		54,738		56,669
Diluted		54,196		57,500		55,540		57,963

TELETECH HOLDINGS, INC. AND SUBSIDIARIES SEGMENT INFORMATION

(In thousands) (unaudited)

	Three months ended December 31,				Twelve months ended December 31,				
		2012 2011			2012		2011		
Revenue:									
Customer Management Services	\$	235,456	\$	240,657	\$	923,774	\$	983,627	
Customer Growth Services		25,399		24,210		100,772		95,629	
Customer Technology Services		23,997		27,785		96,848		66,978	
Customer Strategy Services		10,409		7,886		41,587		33,154	
Total	\$	295,261	\$	300,538	\$	1,162,981	\$	1,179,388	
Income (Loss) From Operations:									
Customer Management Services	\$	21,833	\$	14,346	\$	60,271	\$	71,945	
Customer Growth Services		849		1,955		2,258		6,387	
Customer Technology Services		4,625		4,443		15,714		13,652	
Customer Strategy Services		(1,319)		19		302		1,470	
Total	\$	25,988	\$	20,763	\$	78,545	\$	93,454	

TELETECH HOLDINGS, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (In thousands)

	Dec	cember 31, 2012	I	December 31, 2011
ASSETS				
Current assets:				
Cash and cash equivalents	\$	164,485	\$	156,371
Accounts receivable, net		251,206		243,636
Other current assets		87,853		78,275
Total current assets		503,544		478,282
Property and equipment, net		112,276		100,321
Other assets		231,353		168,375

			-	
Total assets	\$	847,173	\$	746,978
LIABILITIES AND EQUITY				
Total current liabilities	\$	171,405	\$	170,011
Other long-term liabilities		175,431		106,720
Total equity		500,337		470,247
Total liabilities and equity	\$	847,173	\$	746,978
	-			

TELETECH HOLDINGS, INC. AND SUBSIDIARIES RECONCILIATION OF NON-GAAP FINANCIAL INFORMATION (In thousands, except per share data) (unaudited)

			onths ended mber 31,			Twelve mo		ded
		2012	Der 31,	2011		2012	Der 31,	2011
Reconciliation of Gross Margin:								
Acconcination of Gross Margin.								
Revenue	\$	295,261	\$	300,538	\$	1,162,981	\$	1,179,388
Cost of services		212,021		218,088		834,803		848,362
Gross margin	\$	83,240	\$	82,450	\$	328,178	\$	331,026
Gross margin percentage		28.2%	Ò	27.4%)	28.2%)	28.19
Reconciliation of EBIT & EBITDA:								
Net Income Attributable to TeleTech stockholders	\$	20,382	\$	16,113	\$	70,015	\$	74,174
Interest income		(743)		(782)		(2,978)		(3,064)
Interest expense		1,886		1,304		6,696		5,118
(Benefit) provision for income taxes		2,969		3,797		(61)		13,279
EBIT	\$	24,494	\$	20,432	\$	73,672	\$	89,507
Depreciation and amortization		10,126		10,061		41,166		44,889
EBITDA	\$	34,620	\$	30,493	\$	114,838	\$	134,396
Reconciliation of Free Cash Flow:								
Cash Flow From Operating Activities:								
Net income	\$	21,138	\$	17,245	\$	73,923	\$	78,275
Adjustments to reconcile net income to net cash provided by operating activities:								
Depreciation and amortization		10,126		10,061		41,166		44,889
Other		12,245		46,991		(8,169)		(9,365
Net cash provided by operating activities		43,509		74,297		106,920		113,799
Less - Total Capital Expenditures		7,394		17,144		40,543		38,310
Free Cash Flow	\$	36,115	\$	57,153	\$	66,377	\$	75,489
Reconciliation of Non-GAAP Income from Operations:								
Income from Operations	\$	25,988	\$	20,763	\$	78,545	\$	93,454
Restructuring charges, net	ų.	2,181	Ψ	1,353	Ψ	22,875	Ψ	3,651
Impairment losses						2,958		230
Acquisition-related expenses		<u> </u>		57		159		1,123
Non-GAAP Income from Operations	\$	28,169	\$	22,173	\$	104,537	\$	98,458
Reconciliation of Non-GAAP EPS:								
Net Income Attributable to TeleTech stockholders	\$	20,382	\$	16,113	\$	70,015	\$	74,174
Add: Asset impairment and restructuring charges, net of related taxes		1,584		947		16,681		2,724
Add: Acquisition-related expenses, net of related taxes		1,504		34		10,001		674
Add: Changes in judgement for uncertain tax positions				54				0/4
recorded in prior periods		(1,305)		(152)		(10,746)		(4,721)
Non-GAAP Net Income Attributable to TeleTech stockholders	\$	20,661	\$	16,942	\$	76,046	\$	72,851
Stockholucis	Ψ	20,001	Ψ	10,342	ψ	/ 0,040	Ψ	/2,031

Diluted shares outstanding	54,196	57,500	55,540	57,963
Non-GAAP EPS Attributable to TeleTech stockholders	\$ 0.38 \$	0.29 \$	1.37 \$	1.26

TELETECH HOLDINGS, INC. AND SUBSIDIARIES RECONCILIATION OF NON-GAAP FINANCIAL INFORMATION (In thousands, except per share data) (unaudited)

	Three months ended December 31,					Twelve months ended December 31,			
		2012 2011			2012		2011		
Reconciliation of Non-GAAP EBITDA:									
Note that the second of the se	ф	20.202	¢.	10 110	¢.	70.015	ď	74.174	
Net Income Attributable to TeleTech stockholders	\$	20,382	\$	16,113	\$	70,015	\$	74,174	
Interest income		(743)		(782)		(2,978)		(3,064)	
Interest expense		1,886		1,304		6,696		5,118	
Provision for (benefit from) income taxes		2,969		3,797		(61)		13,279	
Depreciation and amortization		10,126		10,061		41,166		44,889	
Asset impairment and restructuring charges		2,181		1,353		25,833		3,881	
Acquisition-related expenses		_		57		159		1,123	
Equity-based compensation expenses		3,066		4,294		13,376		15,856	
			_						
Non-GAAP EBITDA	\$	39,867	\$	36,197	\$	154,206	\$	155,256	