UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) July 16, 2008

TeleTech Holdings, Inc.

| (Exac | ct name of registrant as specified in its chart | er) |
|---|--|---|
| Delaware | 001-11919 | 84-1291044 |
| (State or other jurisdiction of incorporation) | (Commission File Number) | (IRS Employee Identification No.) |
| 9197 S. Peoria Street, Englewood, Colo | orado | 80112 |
| (Address of principal executive office | es) | (Zip Code) |
| Registrant's t | elephone number, including area code <u>(303</u> |) 397-8100 |
| | Not Applicable | |
| (Former na | ame or former address, if changed since las | t report) |
| Check the appropriate box below if the Form 8-k the following provisions (see General Instruction A. | | the filing obligation of the registrant under any o |
| o Written communications pursuant to Rule 425 | under the Securities Act (17 CFR 230.425) | |
| o Soliciting material pursuant to Rule 14a-12 und | der the Exchange Act (17 CFR 240.14a-12) | |
| o Pre-commencement communications pursuan | t to Rule 14d-2(b) under the Exchange Act (| (17 CFR 240.14d-2(b)) |
| o Pre-commencement communications pursuan | t to Rule 13e-4(c) under the Exchange Act (| 17 CFR 240.13e-4(c)) |
| | | |
| | | |

Item 2.02. Results of Operation and Financial Condition.

On July 16, 2008, TeleTech Holdings, Inc. ("TeleTech") issued a press release announcing: (i) the filing of our delayed periodic reports with the Securities and Exchange Commission; and (ii) financial results for the year ended December 31, 2007 and the quarter ended March 31, 2008.

A copy of the July 16, 2008 press release is attached hereto as Exhibit 99.1 and is hereby incorporated by reference.

In accordance with General Instruction B.2 of Form 8-K, the information contained in this Current Report on Form 8-K and attached Exhibit 99.1 shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liability of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Securities Exchange Act of 1934, except as expressly set forth by specific reference in such a filing.

Item 9.01. Financial Statements and Exhibits.

List below the financial statements, pro forma financial information and exhibits, if any, filed as a part of this report.

(d) Exhibits:

| Exhibit Number | Dec | scription |
|-------------------|------------------------------------|-----------|
| 99.1 | Press Release dated July 16, 2008. | |

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by

| the undersigned hereunto duly authorized. | |
|---|---|
| | TeleTech Holdings, Inc. (Registrant) |
| Date: July 16, 2008 | By: /s/ Kenneth D. Tuchman Kenneth D. Tuchman Chief Executive Officer |

EXHIBIT INDEX

Exhibit Number Description

99.1 Press Release dated July 16, 2008.

Press Release



TeleTech Holdings, Inc. • 9197 South Peoria Street • Englewood, CO 80112-5833 • www.teletech.com

Investor Contact: Karen Breen 303-397-8592 Media Contact: Paul Kranhold 415-568-9570 pk@sardverb.com

TeleTech Completes Financial Restatement;
Updates Business Outlook;
Pipeline of New Business Opportunities Remains Strong;
Announces Increased Funding for Share Repurchases up to \$100 Million

Englewood, Colo., July 16, 2008 – TeleTech Holdings, Inc. (NASDAQ: TTEC), one of the largest and most geographically diverse global providers of business process outsourcing ("BPO") solutions, today announced that it has filed with the Securities and Exchange Commission all of its delayed periodic reports, including its Annual Report on Form 10-K for the year ended December 31, 2007 and its Quarterly Reports on Form 10-Q for the quarters ended September 30, 2007 and March 31, 2008.

These filings include financial statements that were restated as a result of a voluntary, independent review of TeleTech's historical equity-based compensation practices and related accounting. As previously disclosed, the review was conducted by the Audit Committee of the Board of Directors with the assistance of independent, outside legal counsel and outside forensic accounting consultants. The Audit Comittee found no willful misconduct in connection with the equity compensation granting process. The review did identify, among other things, certain mistakes that were made in TeleTech's accounting for equity-based compensation from the Company's IPO in 1996 through August 2007 that required restatement of historic financial statements. The cumulative, non-cash expense recorded as part of the restatement for equity-based compensation expense was \$59.7 million on a pre-tax basis. The majority of these adjustments affected periods prior to 2001.

As part of the restatement process, TeleTech also assessed whether there were other matters which should be corrected in its previously issued financial statements. It concluded that there were additional lease and other accounting adjustments for the years 1996 through June 2007 that totaled \$5.6 million for the entire period on a pre-tax basis. Once again, the majority of these adjustments affected periods prior to 2001. Please refer to the Company's 2007 Form 10-K for the restatement adjustment amounts by year from 1996 through June 2007.

During the last six months of 2007 and the first quarter 2008, TeleTech incurred \$16.5 million of incremental selling, general and administrative expenses related to audit, legal, payroll tax and other professional fees associated with the Audit Committee's review and the subsequent financial restatement. Of that amount, \$11.5 million was incurred in the 2007 third and fourth quarters and \$5.0 million was incurred in the 2008 first quarter.

TeleTech believes that with the filing of these delayed periodic reports it will regain compliance with NASDAQ's continued listing requirements, and expects that NASDAQ will send the company an acknowledgement to that effect shortly.

EXECUTIVE COMMENTARY

"I am pleased that we are now current with our SEC filings and I want to thank our Audit Committee, together with the outside consultants, for all of their efforts over the past year along with our finance and accounting teams who reviewed twelve years of financial records to complete the review and the restatement," said Kenneth Tuchman chairman and chief executive officer. "We look forward to being able to bring renewed focus to the technological and operational excellence that has allowed us to deliver large, complex BPO solutions on a global scale. We believe that in today's economic environment our services are more strategically relevant than ever before and our pipeline of new business opportunities is the strongest in the Company's history. We continue to benefit from Global 1000 companies that are consolidating their BPO work with stronger, more agile BPO providers that have a demonstrated track record of delivering innovative, high-quality solutions."

FULL-YEAR 2007 RESULTS

TeleTech reported 2007 revenue of \$1.4 billion, a 13.1 percent increase over 2006. Full-year revenue in the BPO segment was \$1.35 billion, a 15.5 percent increase over 2006. Exiting 2007, we achieved the \$1.5 billion annualized revenue run rate that we first established as a goal in early 2004.

TeleTech's offshore delivery capacity spanned eight countries and approximately 24,235 workstations at the end of 2007 and represented 63 percent of its global delivery capabilities. Revenue in these offshore locations grew 37 percent in 2007 to approximately \$550 million and represented 40 percent of TeleTech's total revenue.

On a GAAP basis, TeleTech's income from operations grew 10.9 percent to \$81.8 million in 2007 from \$73.8 million in 2006. Income from operations in 2007 included \$22.9 million of asset impairment and restructuring charges related primarily to the disposition of TeleTech's database marketing and consulting business, and \$11.5 million of audit, legal, payroll tax and other professional fees that were associated with the Audit Committee's review and the subsequent financial restatement. Excluding these charges which totaled \$34.4 million, TeleTech's income from operations was \$116.2 million in 2007, representing an operating margin of 8.5 percent, and an increase of approximately 220 basis points from 2006 operating margin of 6.3 percent, excluding unusual charges. Furthermore, excluding \$13.4 million of non-cash expense in 2007 for equity-based compensation, operating margin would have been 9.5 percent in 2007.

Fully diluted GAAP earnings per share for 2007 were 73 cents on net income of \$53.1 million compared to \$51.0 million of net income or 73 cents per share in the year-ago period. Excluding the unusual charges impacting income from operations discussed above, which totaled pretax \$34.4 million or approximately 32 cents per share after-tax, non-GAAP earnings per share were \$1.05 on net income of approximately \$76 million.

As of year end, TeleTech had \$91.2 million in cash and cash equivalents and a debt to equity ratio of 17.4 percent. The company generated \$42.4 million of free cash flow during 2007, and its cash flow from operating activities and borrowings under its revolving credit facility enabled it to fund \$61.1 million in capital expenditures for the year. Approximately 80 percent of TeleTech's capital expenditures were related to growth primarily in offshore markets.

Return on invested capital, defined as earnings before interest and taxes, excluding unusual charges, divided by average shareholders' equity, was 27 percent at the end of 2007, up from 23 percent at the end of 2006.

FIRST QUARTER 2008 RESULTS

TeleTech reported record first quarter 2008 revenue of \$367.6 million, a 10.5 percent increase over first quarter 2007 revenue of \$332.7 million. The first quarter 2008 was the tenth consecutive quarter of double-digit revenue growth.

First quarter 2008 revenue from services performed for clients in offshore locations grew approximately 29 percent to \$164 million and represented 45 percent of total revenue.

On a GAAP basis, TeleTech's income from operations was \$28.8 million or 7.8 percent of revenue. Income from operations in the first quarter 2008 included \$2.2 million of restructuring charges and \$5.0 million of audit, legal and other professional fees associated with the Audit Committee review and the subsequent financial restatement. Excluding these charges which totaled \$7.2 million, TeleTech's income from operations in the first quarter 2008 was \$36.0 million or 9.8 percent of revenue, an increase of approximately 80 basis points from the year-ago quarter. Furthermore, excluding \$2.7 million of non-cash expense in the 2008 first quarter for equity-based compensation, operating margin would have been 10.5 percent.

Fully diluted GAAP earnings per share for the first quarter 2008 were 27 cents on net income of \$19.1 million. Excluding the unusual charges discussed above, which totaled pre-tax \$7.2 million or approximately 7 cents per share net of taxes, non-GAAP earnings per share were 34 cents on net income of approximately \$24 million.

As of March 31, 2008, TeleTech had \$98.2 million in cash and cash equivalents and a debt to equity ratio of 15.9 percent. The company generated \$11.0 million of free cash flow during the guarter. Capital expenditures were \$15.2 million.

BUSINESS OUTLOOK

TeleTech is revising its full year 2008 outlook on its belief that the U.S. and Europe will continue to experience economic weakness for the next several quarters. This slowdown has resulted in the following business trends for TeleTech:

- 1. The Company has continued to build a strong sales pipeline and win significant new business from clients who are proactively managing through this economic downturn by outsourcing more of their business processes and also consolidating to fewer global providers. This is reflected in the \$302 million in estimated new annualized revenue TeleTech signed over the nine months ended March 31, 2008. While the pipeline of new opportunities remains robust, this new business has taken approximately 12 months to ramp, which is longer than previous ramps given the size, complexity, training and global delivery requirements.
- 2. The Company has recently experienced lower volumes from certain clients. These clients are also being more cautious in their projected volume requirements for the remainder of the year including the upcoming fourth quarter, which has historically been seasonally higher for the Company.
- 3. Certain clients are moving more quickly to migrate their work with TeleTech offshore. Although this offshore shift results in lower revenue per workstation it generally results in higher profitability over the longer term.

In light of the above trends, TeleTech is revising its short-term business outlook and expects 2008 revenue will grow a minimum of 6 percent to 8 percent over 2007. Longer-term, TeleTech believes that a return to double-digit revenue growth rates is likely under more favorable economic conditions.

TeleTech now expects its 2008 operating margin will range between 9 percent and 10 percent, excluding unusual charges. This expectation takes into consideration the associated costs of migrating certain work to offshore locations along with the belief that TeleTech will see increased costs in the short-term primarily due to the unprecedented and rapid inflationary trends impacting our global workforce and operations. We believe over the short-term we will be able to mitigate these higher costs as we implement price and cost-of-living increases along with ongoing profit improvement initiatives.

INCREASED FUNDING FOR SHARE REPURCHASES

TeleTech's Board of Directors has approved an increase in the funding available for share repurchases up to a total of \$100 million. This is an increase of \$47 million from the \$53 million that was still available for share repurchases when the program was suspended last November due to the review of equity-based compensation practices and related accounting.

"This additional funding reflects our belief that our stock is undervalued based on our leading industry position," said Kenneth Tuchman, chairman and chief executive officer. "TeleTech's strong balance sheet and significant cash flow from operations has given us the flexibility to fund the growth of our business while also continuing our share repurchase program."

SEC FILINGS

The Company's filings with the Securities and Exchange Commission are available in the "Investors" section of TeleTech's website, which is located at www.teletech.com.

CONFERENCE CALL

A conference call and webcast with management will be held on Thursday, July 17, 2008, at 8:30 a.m. Eastern Time. You are invited to join the live webcast of the conference call by visiting the "Investors" section of the TeleTech website at www.TeleTech.com. If you are unable to participate during the live webcast, a replay will be available on the TeleTech website through Thursday, July 31, 2008.

NON-GAAP FINANCIAL MEASURES

To supplement the Company's consolidated financial statements presented in accordance with generally accepted accounting principles (GAAP) in the United States, the Company uses the following non-GAAP financial measures: EBIT, Free Cash Flow, Non-GAAP Income from Operations and Non-GAAP EPS. TeleTech believes that providing these non-GAAP financial measures provides investors with greater transparency to the information used by TeleTech's management in its financial and operational decision-making and allows investors to see TeleTech's results "through the eyes" of management. TeleTech also believes that providing this information better enables TeleTech's investors to understand its operating performance and information used by management to evaluate and measure such performance. The presentation of these financial measures are not intended to be used in isolation or as a substitute for the financial information prepared and presented in accordance with GAAP. A reconciliation of these non-GAAP financial measures is available in the financial tables attached to this press release.

ABOUT TELETECH

TeleTech is one of the largest and most geographically diverse global providers of business process outsourcing solutions. We have a 26-year history of designing, implementing, and managing critical business processes for Global 1000 companies to help them improve their customers' experience, expand their strategic capabilities, and increase their operating efficiencies. By delivering a high-quality customer experience through the effective integration of customer-facing front-office processes with internal back-office processes, we enable our clients to better serve, grow, and retain their customer base. We use Six Sigma-based quality methods continually to design, implement, and enhance the business processes we deliver to our clients and we also apply this methodology to our own internal operations. We have developed deep domain expertise and support approximately 250 business process outsourcing programs serving more than 100 global clients in the automotive, communications, financial services, government, healthcare, retail, technology and travel and leisure industries. Our integrated global solutions are provided by more than 50,000 employees utilizing 38,000 workstations across 88 Delivery Centers in 18 countries.

FORWARD-LOOKING STATEMENTS

Statements in this press release that relate to future results and events (including statements about future financial and operating performance) are forward-looking statements based on TeleTech's current expectations. Actual results and events in future periods could differ materially from those projected in

these forward-looking statements because of a number of risks and uncertainties including: general economic, business and industry conditions; the loss of business or lower volumes from significant clients; delivery center utilization and labor rates; the pace at which we are able to ramp new business; the effect of TeleTech's failure to timely file all of its required reports under the Securities and Exchange Act of 1934 and its restatement of previously issued financial statements, including shareholder litigation and action by the SEC and/or other governmental agencies; negative tax or other implications for TeleTech resulting from any accounting adjustments or other factors; unexpected regulatory changes, tax laws, and data privacy measures; data privacy issues; our ability to accurately predict geographic sales mix and seasonal sales trends; information technology and/or delivery center interruptions; issues or matters that may arise from governmental and/or administrative agency investigations; our ability to successfully remediate identified internal control deficiencies; litigation and governmental investigations or proceedings arising out of or related to accounting and financial reporting matters; fluctuations in foreign currency exchange rates along with our ability to effectively hedge exposure to changes in foreign currency exchange and/or interest rates; the ability to attract, retain and motivate key personnel; and political instability, the effect of armed hostilities, terrorism and natural disasters. A detailed discussion of these and other factors that could affect our results is included in TeleTech's SEC filings, including our Annual Report on Form 10-K for the year ended December 31, 2007.

TELETECH HOLDINGS, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (In thousands, except per share data)

| | | Twelve months ended December 31. | | Three months ended March 31, | |
|--|-------------|-------------------------------------|---------------------|------------------------------------|--|
| | 2007 | 2006 As Restated | 2008 (unaudited) | 2007 As Restated (unaudited) | |
| Revenue | \$1,369,632 | \$1,210,753 | \$367,636 | \$ 332,740 | |
| Operating Expenses: | | | | | |
| Cost of services | 1,001,459 | 882,809 | 270,100 | 237,242 | |
| Selling, general and administrative | 207,528 | 199,995 | 51,372 | 52,096 | |
| Depreciation and amortization | 55,953 | 51,989 | 15,160 | 13,554 | |
| Restructuring charges, net | 7.115 | 1,630 | 2,202 | | |
| Impairment losses | 15,789 | 565 | | _ | |
| Total operating expenses | 1,287,844 | 1,136,988 | 338,834 | 302,892 | |
| Income From Operations | 81,788 | 73,765 | 28,802 | 29,848 | |
| | 52,100 | | | | |
| Other income (expense) | (7,320) | (4,442) | (1,048) | (1,277) | |
| Gain on sale of subsidiary | 7,005 | ` _ | | ` — | |
| Loss on sale of subsidiary | (6,122) | | | | |
| Income Before Income Taxes and Minority Interest | 75,351 | 69,323 | 27,754 | 28,571 | |
| (Provision) benefit for income taxes | (19,562) | (16,474) | (7,793) | (10,374) | |
| Income Before Minority Interest | 55,789 | 52,849 | 19,961 | 18,197 | |
| Minority interest | (2,686) | (1,868) | (836) | (434) | |
| Net Income | \$ 53,103 | \$ 50,981 | \$ 19,125 | \$ 17,763 | |
| Net Income Per Share: | | | | | |
| Basic Basic | \$ 0.76 | \$ 0.74 | \$ 0.27 | \$ 0.25 | |
| Diluted | \$ 0.73 | \$ 0.73 | \$ 0.27 | \$ 0.24 | |
| Income From Operations Margin | 6.0% | 6.1% | 7.8% | 9.0% | |
| Net Income Margin | 3.9% | 4.2% | 5.2% | 5.3% | |
| Effective Tax Rate after Minority Interest | 26.9% | 24.4% | 29.0% | 36.9% | |
| Weighted Average Shares Outstanding | | | | | |
| Basic | 70,228 | 69,184 | 69.937 | 70,309 | |
| Diluted | 72,638 | 69,869 | 71,508 | 72,929 | |
| Diluttu | 72,000 | 03,003 | 7 1,500 | 12,323 | |

TELETECH HOLDINGS, INC. AND SUBSIDIARIES SEGMENT INFORMATION (In thousands)

| | Twelve months ended December 31, | | Three months ended March 31, | |
|-----------------------------------|-------------------------------------|-------------|------------------------------|-------------------------|
| | 2007 | 2006 | 2008 | 2007 |
| | | As Restated | (unaudited) | As Restated (unaudited) |
| Revenue: | | | | |
| North American BPO | \$ 955,810 | \$ 814,419 | \$ 262,462 | \$ 234,445 |
| International BPO | 396,080 | 356,106 | 105,174 | 92,405 |
| Database Marketing and Consulting | 17,742 | 40,228 | _ | 5,890 |
| Total | \$1,369,632 | \$1,210,753 | \$367,636 | \$ 332,740 |
| Income (Loss) From Operations: | | | | |
| North American BPO | \$ 106,102 | \$ 85,639 | \$ 32,544 | \$ 33,605 |
| International BPO | 8,327 | 3,219 | (3,256) | 285 |
| Database Marketing and Consulting | (32,641) | (15,093) | (486) | (4,042) |
| Total | \$ 81,788 | \$ 73,765 | \$ 28,802 | \$ 29,848 |

TELETECH HOLDINGS, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS (In thousands)

| | December 31, 2007 | December 31, 2006 As Restated | March 31, 2008 (unaudited) |
|--|----------------------|-------------------------------------|----------------------------------|
| ASSETS | | | |
| Current assets: | | | |
| Cash and cash equivalents | \$ 91,239 | \$ 58,352 | \$ 98,167 |
| Accounts receivable, net | 270,988 | 235,958 | 272,599 |
| Other current assets | 97,598 | 64,842 | 96,412 |
| Total current assets | 459,825 | 359,152 | 467,178 |
| Property and equipment, net | 174,809 | 161,061 | 175,521 |
| Other assets | 125,661 | 144,208 | 121,485 |
| Total assets | \$ 760,295 | \$ 664,421 | <u>\$764,184</u> |
| LIABILITIES AND STOCKHOLDERS' EQUITY | | | |
| Total current liabilities | \$ 186,810 | \$ 184,030 | \$177,499 |
| Other long-term liabilities | 118,729 | 111,800 | 115,496 |
| Minority interest | 3,555 | 5,877 | 3,384 |
| Total stockholders' equity | 451,201 | 362,714 | 467,805 |
| Total liabilities and stockholders' equity | \$ 760,295 | \$ 664,421 | \$764,184 |
| | | | |

TELETECH HOLDINGS, INC. AND SUBSIDIARIES RECONCILIATION OF NON-GAAP FINANCIAL INFORMATION (In thousands, except per share data)

| | Twelve months ended December 31, | | Three months ended March 31, | | |
|--|----------------------------------|-------------|------------------------------|-------------------------|--|
| | 2007 | 2006 | 2008 | 2007 | |
| | | As Restated | (unaudited) | As Restated (unaudited) | |
| Reconciliation of EBIT : | | | | | |
| Net Income | \$ 53,103 | \$ 50,981 | \$ 19,125 | \$ 17,763 | |
| Interest income | (2,364) | (2,209) | (1,086) | (393) | |
| Interest expense | 6,645 | 6,560 | 1,565 | 1,468 | |
| Provision (benefit) for income taxes | 19,562 | 16,474 | 7,793 | 10,374 | |
| EBIT | \$ 76,946 | \$ 71,806 | \$ 27,397 | \$ 29,212 | |
| Reconciliation of Free Cash Flow : | | | | | |
| Cash Flow From Operating Activities: | | | | | |
| Net income | \$ 53,103 | \$ 50,981 | \$ 19,125 | \$ 17,763 | |
| Adjustments to reconcile net income to net cash provided by | , , | | , | , | |
| operating activities: | | | | | |
| Depreciation and amortization | 55,953 | 51,989 | 15,160 | 13,554 | |
| Other | (5,542) | (3,723) | (8,110) | (484) | |
| Net cash provided by operating activities | 103,514 | 99,247 | 26,175 | 30,833 | |
| Total Capital Expenditures | 61,083 | 66,016 | 15,185 | 13,506 | |
| Free Cash Flow | \$ 42,431 | \$ 33,231 | \$ 10,990 | \$ 17,327 | |
| Reconciliation of Non-GAAP Income from Operations : | | | | | |
| Income From Operations | \$ 81,788 | \$ 73,765 | \$ 28,802 | \$ 29,848 | |
| Restructuring charges, net | 7,115 | 1,630 | 2,202 | | |
| Impairment losses | 15,789 | 565 | _ | _ | |
| Equity comp review and restatement expenses | 11,481 | _ | 4,968 | _ | |
| Non- GAAP Income From Operations | \$116,173 | \$ 75,960 | \$ 35,972 | \$ 29,848 | |
| Reconciliation of Non-GAAP EPS : | | | | | |
| GAAP Net Income | \$ 53,103 | \$ 50,981 | \$ 19,125 | \$ 17,763 | |
| Add: Asset impairment and restructuring charges, net of related taxes | 15,529 | 1,673 | 1,583 | _ | |
| Add: Equity comp review and restatement expenses, net of related taxes | 7,784 | 1,013 | 3,572 | _ | |
| Non-GAAP Net Income | \$ 76,416 | \$ 52,654 | \$ 24,280 | \$ 17,763 | |
| Diluted shares outstanding | 72,638 | 69,869 | 71,508 | 72,929 | |
| Non-GAAP Net Income per Diluted Share | \$ 1.05 | \$ 0.75 | \$ 0.34 | \$ 0.24 | |